



GREATER CONTROL, IMPROVED BANDWIDTH PERFORMANCE AND ENHANCED SECURITY

I was impressed by the way that Link-Connect worked with us to ensure the circuit migrations were carried out as smoothly as possible and with minimal disruption.

Matt Jacobs, Deputy IT Team Leader



Retail customer experience

Covers Timber and Builders Merchants has a chain of depots throughout the South of England, which supply the building trade and are open to the public.

CHALLENGE

Covers identified a need to improve the network efficiency, reliability and performance of its 13 site Wide Area Network. Their reliance on the WAN to conduct business meant that they needed to be sure that the WAN migration would cause minimum disruption to the business and could be carried out in a manner sensitive to their specific requirements.

LINK-CONNECT SMART SOLUTION

Covers wanted to migrate their WAN to a supplier who would work in partnership with them to resolve issues promptly and who could proactively monitor their network. The Link-Connect approach of building close working relationships with its customers is a good match for their requirements.

The SMART-WAN solution gave Covers a fully managed network which included a range of ADSL and ADSL2+ services, combined and load balanced giving sites access to their maximum available bandwidth.

Where possible, services were sourced from diverse carriers and ultimately terminated at separate data centres within the Link Connect core network. This design removed as many single points of failure as possible.

A three-phase implementation plan was initiated to ensure minimal interruption to the business and minimal disruption to the end users. Throughout the project the Link-Connect Project Manager worked closely with Covers providing regular updates and reviewing the implementation once completed.

WHY LINK-CONNECT

Link-Connect understood the vital nature of connectivity to us, and suggested ways the migration could be carried out with minimum disruption to our business.

BUSINESS BENEFITS

Improved connectivity, diverse routing and proactive monitoring minimises the risk of total outage of connectivity at any of our sites.

PLEASE CONTACT US

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