

**Intec** is an established IT software solutions provider and IBM Lotus Business Partner with over 20 year's expertise. Intec often operate in niche areas, where many Enterprise Resource Planning (ERP) solutions do not provide viable or cost effective solutions. Intec is focused on providing customers with best of breed software solutions which can be tailored and extended through bespoke development to match individual company's requirements and provide a rapid return on investment.



#### Previous Solution

As well as office internet connectivity Intec provide hosted applications for customers from their offices. For many years Intec connected to the Internet via a 2MB leased line supplied by Verizon, over time bandwidth needs increased to the point that 2MB leased line was at full capacity. No upgrade was possible through Verizon without significant capital investment in a larger connection.

*“The Verizon single point of failure connection at full capacity was a significant business concern. We were faced with continuing with the current solution at £800 per month with an expensive upgrade path or looking at different technologies.”*

#### The Smart Connect Solution

After a thorough evaluation of the market place Intec opted for a 3 line Bonded ADSL solution from Link-Connect. The 3 ADSL lines that are bonded together are provided by multiple carriers, ensuring resilience against failure.

The upload speeds are comparable to the 2MB leased line solution where as download speeds have been massively increased.

If in the future additional bandwidth is required, Intec can add up to a further two ADSL lines, increase the upload speed with Annex M, or bond together faster future fibre based ADSL products.



*“We have achieved everything we set out to achieve, enhanced performance, resilience, a low cost upgrade path and monthly cost savings. Powerful arguments from all perspectives.”* Duncan Cooper, Intec IT Manager.